



REVENUE SHARING PLAN

Effective Date: January 1st, 2017
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OUR VISION: ACCELERATE THE ADOPTION OF SUSTAINABLE ENERGY WORLDWIDE

OUR MISSION: 2 MILLION HOMES ON SOLAR BY 2025 AND OVER \$2,000,000,000 PAID TO POWUR ADVISORS

Powur was created so you could leave your legacy, and build an amazing business inside the multi-trillion dollar shift to sustainable energy. Powur Advisors can earn income two ways ways:

- 1 Weekly income based on qualified appointments
- 2 Monthly income based on solar installations

This document is meant to provide an overview of the ways income is paid through the Powur Revenue Sharing Plan. You now possess an unrivaled vehicle to achieve financial freedom while making a massive impact.

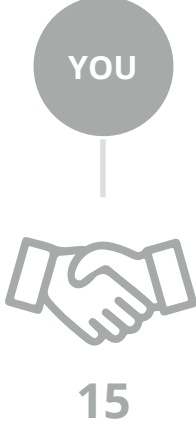
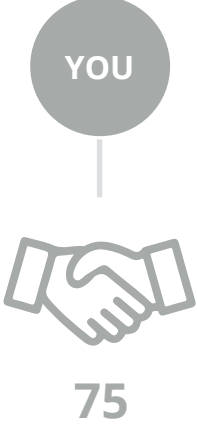
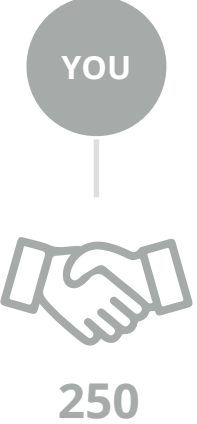
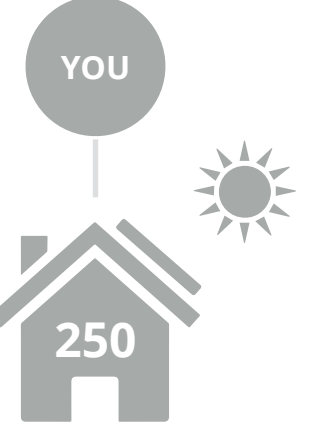
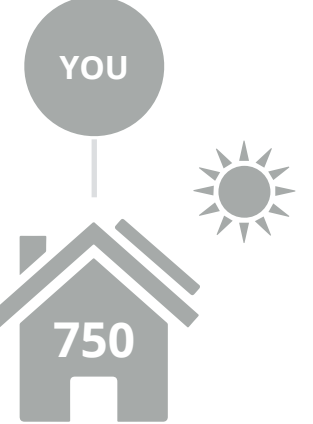
For more detailed explanations please consult your Grid Leader.

Powur Positions & Qualifications

STARTING POSITION: every person starts as an independent Powur Advisor.

APPOINTMENT: The definition of an appointment is a homeowner submitted through the Powur Platform to a Powur Solar Provider, who meets with the provider via A) in home consultation or B) over the phone, to review a custom solar proposal for their home.

INSTALLATION: the date a customer's system was installed on their home.

CERTIFIED ADVISOR	SENIOR POWUR ADVISOR	NATIONAL POWUR ADVISOR	EXECUTIVE POWUR ADVISOR	VICE PRESIDENTIAL POWUR ADVISOR	PRESIDENTIAL POWUR ADVISOR
<p>To become a Certified Powur Advisor you must complete the Powur Certification course and refer 5 Homeowners who complete an Appointment.</p>	<p>You refer 7 Homeowners who complete an Appointment</p>  <p>15</p> <p>Your grid refers 15 Homeowners who complete an Appointment</p>	<p>You refer 10 Homeowners who complete an Appointment</p>  <p>75</p> <p>Your grid refers 75 Homeowners who complete an Appointment</p>	<p>You refer 2 Homeowners who complete an Installation</p>  <p>250</p> <p>Your grid refers 250 Homeowners who complete an Appointment, with no more than 50% from one line</p>	<p>You refer 3 Homeowners who complete an Installation</p>  <p>250</p> <p>Your grid refers 250 Installations, with no more than 50% from one line</p>	<p>You refer 5 Homeowners who complete an Installation</p>  <p>750</p> <p>Your grid refers 750 Installations, with no more than 50% from one line</p>

* Advancing through the positions in Powur are based on cumulative qualifications. Maintaining an active position is based on meeting the ongoing personal qualifiers. To be considered an Active Powur Advisor and receive your commission you must: A) refer 5 homeowners per year who complete an appointment B) Refer one homeowner per year who completes an installation or C) have an active PowurPro subscription. To be considered an Active Executive, Vice Presidential, or Presidential leader, you must refer 1 installation per year or have an active PowurPro Subscription.

- I. Active PowurPro Subscription counts as 2 appointments towards qualification.
- II. A grid refers to the entire referral genealogy of every Powur Advisor and customer that enrolls through you.
- III. A line refers to the referral genealogy that develops under each person you refer to the Powur Platform.
- IV. 50% line requirements mean you can have a total of 50% of your volume coming from one line, and the other 50% coming from any other lines in your overall organization.
- V. Success as a Powur Advisor is not guaranteed. It is a combination of personal effort and long-term focus. Not all Powur Advisors make a profit and no one can be guaranteed income.
- VI. Powur's Revenue Sharing Plan is subject to change without notice at Powur's discretion and for any reason.

5 Stages of a Powur Lead



STAGE ONE LEAD SUBMISSION

Powur Advisor submits homeowner information through Powur Platform, and Provider is notified of new lead.

STAGE TWO QUALIFICATION

Powur Advisor Live Transfers customer into Provider dedicated live transfer line. Provider qualifies lead and schedules sales appointment.

STAGE THREE APPOINTMENT HELD

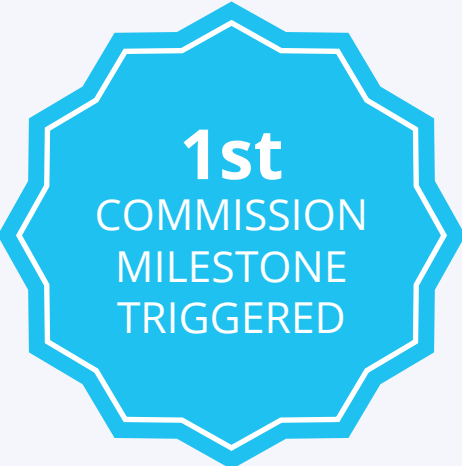
Appointment is held via site visit or Provider call center.

STAGE FOUR CONTRACT

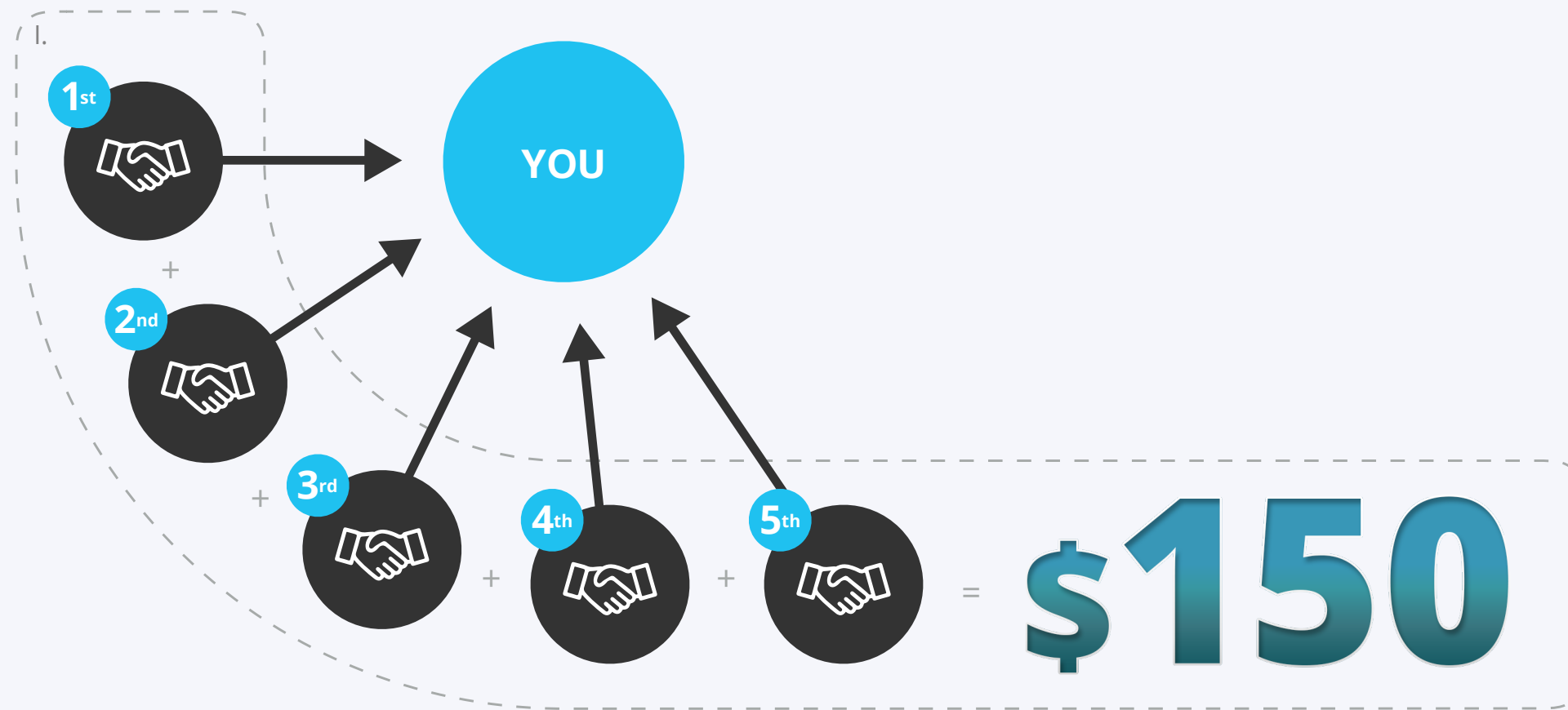
Customer signs a contract to transition to solar power with Provider.

STAGE FIVE INSTALL

The customer's solar panels are installed.



Certified Advisor Bonus



CERTIFIED ADVISOR BONUS

By referring 5 homeowners to a Powur Provider who completes an appointment within 90 days of the date you enrolled as a Powur Advisor, you will earn a one time \$150 Certified Advisor Bonus and unlock appointment bonuses for life.

REMEMBER

Income is only earned when appointments are completed or solar panels are installed. Powur reserves the right to retract the payment of any bonus or commission if it is found that the customer submitted for a contest, rank advancement, or a certain commission level was not a valid or qualified customer.

- I. Certified Advisor Bonus paid at the completion of 5 personally referred homeowners having an appointment with Powur Providers.
- II. The Certified Advisor Bonus is paid weekly.

Appointment Revenue

PERSONAL APPOINTMENT REVENUE

Personal Appointment Revenue is income you earn for homeowners you refer moving forward to Powur Providers who complete an appointment. The amount of appointment revenue you can earn is based on:

- A) Whether the appointment revenue is commissionable with the Powur Provider,
- B) The revenue tier of the appointment.

Appointments 1-5 do not pay personal revenue. Upon completing your 5th appointment, you earn a **\$150 Certified Advisor Bonus**, and unlock ongoing revenue for each appointment you refer.

Personal Appointment Revenue falls into 3 tiers:

	TIER 1	TIER 2	TIER 3
Referrer (1-5 appointments)	\$0	\$0	\$0
Certified Advisor Bonus @5	\$150	\$150	\$150
Referrer (6+ appointments)	\$30.00	\$20.00	\$10.00

GRID APPOINTMENT REVENUE

Grid Appointment Revenue is income you earn based on the completed appointments your grid has referred.

Grid Appointment Revenue is determined by:

- A) Whether the appointment revenue is commissionable with a given Provider,
- B) The revenue tier of the appointment.

Grid Appointment Revenue pays out as follows:

	TIER 1	TIER 2	TIER 3
1st Generation	\$10.00	\$7.00	\$3.50
2nd Generation	\$5.00	\$3.50	\$1.75
3rd Generation	\$5.00	\$3.50	\$1.75

- I. Personal Appointment Revenue is paid weekly. Weekly pay period ends Sunday night at 11:59pm Pacific Standard Time and is paid on the following Friday.
- II. Grid Appointment Revenue is paid weekly. Weekly pay period ends Sunday night at 11:59pm Pacific Standard Time and is paid on the following Friday.
- III. All Appointment Revenue tiers are displayed next to each Powur Provider inside your Powur Platform.
- IV. A generation is comprised of all the individuals in your grid placed on a specific level, plus all the individuals in their grid which no one in between you and the member is eligible to receive revenue on.
- V. Powur reserves the right to change Appointment Revenue at any time and with our sole discretion. Appointment Revenue will be a fluctuating amount as the solar industry continues to bring costs down and achieve an economy of scale.
- VI. Powur reserves the right to retract any commission if determined customer who triggered an appointment was deemed to be invalid or unqualified. It is a violation of Powur Compliance to refer invalid customers to receive an appointment.

Personal Installation Revenue

PERSONAL INSTALLATION REVENUE

Personal Installation Revenue is income you earn when a homeowner you refer to a Powur Provider completes their installation. The amount you can earn is based on the revenue tier of the provider, and the total size of the solar system installed.

Installation revenue is paid out on a per watt basis. There's 1,000 watts in a Kilowatt (KW). The commission schedule on your installations is as follows:

	Personal Installation Revenue per Watt		
	TIER 1	TIER 2	TIER 3
First 3 Installs	\$0.0400	\$0.0300	\$0.0250
4+ Installs	\$0.0800	\$0.0600	\$0.0500

The larger the system a homeowner you refer installs, the bigger your commission check from Powur can be.

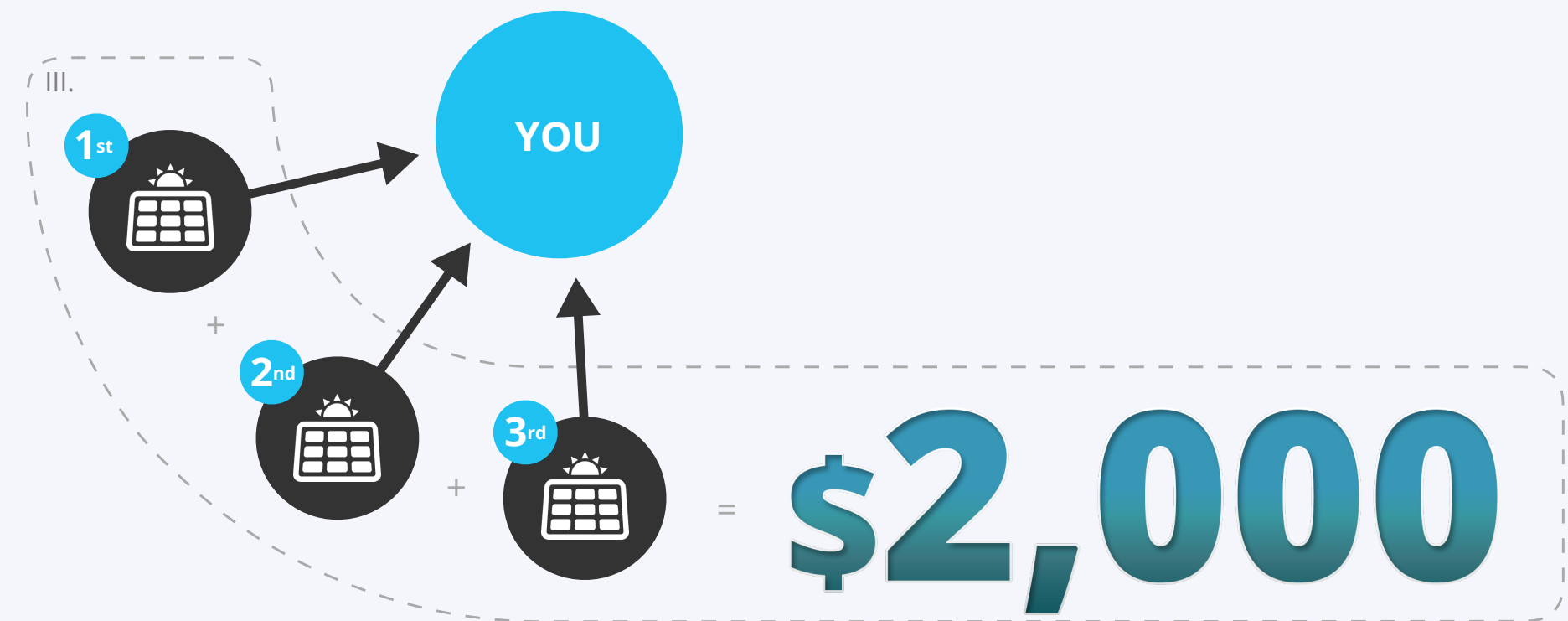
Examples:

TIER 1	\$.08¢ x 1000 watts = \$80 per kW	\$80 x 7 kW = \$560
TIER 2	\$.06¢ x 1000 watts = \$60 per kW	\$60 x 7 kW = \$420
TIER 3	\$.05¢ x 1000 watts = \$50 per kW	\$50 x 7 kW = \$350

POWUR PLAYERS CLUB

Upon the completion of your 3rd referred installation, you become a member of the Powur Players Club and earn a \$2,000 cash bonus. After your 3rd installation is complete your commission for personal installation revenue doubles across every tier.

The commission schedule on your installations is as follows:



- I. Personal Installation Revenue is paid monthly. Revenue is typically distributed no later than the 10th of each month.
- II. Personal Installation Revenue is triggered at the completion of your customers solar installation on their home.

- III. The Powur Players Club bonus is paid out regardless of system size or revenue tier of the provider.
- IV. Powur Players Club bonus is paid monthly. Revenue will typically be distributed no later than the 10th of each month.
- V. Powur reserves the right to change Players Club bonus at sole discretion.

Grid Installation Revenue

	CERTIFIED ADVISOR			SENIOR POWUR ADVISOR			NATIONAL POWUR ADVISOR			EXECUTIVE POWUR ADVISOR			VICE PRESIDENTIAL POWUR ADVISOR			PRESIDENTIAL POWUR ADVISOR		
	T1	T2	T3	T1	T2	T3	T1	T2	T3	T1	T2	T3	T1	T2	T3	T1	T2	T3
1st GEN	\$0.0200	\$0.0150	\$0.0125	\$0.0200	\$0.0150	\$0.0125	\$0.0200	\$0.0150	\$0.0125	\$0.0200	\$0.0150	\$0.0125	\$0.0200	\$0.0150	\$0.0125	\$0.0200	\$0.0150	\$0.0125
2nd GEN	[REDACTED]			\$0.0175	\$0.0150	\$0.0100	\$0.0175	\$0.0150	\$0.0100	\$0.0175	\$0.0150	\$0.0100	\$0.0175	\$0.0150	\$0.0100	\$0.0175	\$0.0150	\$0.0100
3rd GEN	[REDACTED]						\$0.0100	\$0.0075	\$0.0075	\$0.0100	\$0.0075	\$0.0075	\$0.0100	\$0.0075	\$0.0075	\$0.0100	\$0.0075	\$0.0075
4th GEN	[REDACTED]									\$0.0075	\$0.0050	\$0.0050	\$0.0075	\$0.0050	\$0.0050	\$0.0075	\$0.0050	\$0.0050
5th GEN	[REDACTED]												\$0.0075	\$0.0050	\$0.0050	\$0.0075	\$0.0050	\$0.0050
6th GEN	[REDACTED]															\$0.0075	\$0.0050	\$0.0050

GRID INSTALLATION REVENUE

Grid Installation Revenue is ongoing revenue you can earn on all of the installations occurring within your referral network. You are paid on a cost per watt basis of every single commissionable installation happening throughout your grid.

The amount of revenue you can earn per installation is based on A) the total size of the system installed B) the revenue tier of the installation.

Grid Installation Revenue has the potential to become a significant source of passive income.

Grid Installation Illustration Example:

TIER 1 1st GEN	\$.02¢ x 1000 watts = \$20 per kW	\$20 x 7 kW = \$140
TIER 2 1st GEN	\$.015¢ x 1000 watts = \$15 per kW	\$15 x 7 kW = \$105
TIER 3 1st GEN	\$.0125¢ x 1000 watts = \$12.50 per kW	\$12.50 x 7 kW = \$87.50

- I. Grid Installation Revenue is typically paid monthly, distributed no later than the 10th of the following month.
- II. Rank Qualification is determined by your rank on the last day of the month, 11:59 pm Pacific Standard Time.
- III. Dynamic compression will compress all installation revenue to you that you are qualified for but Advisors within your grid are not.

Lead Acquisition Bonus Schedule

	PERSONAL LAB'S	GRID LAB'S					ADVISOR PERFORMANCE BONUS		
		PA	CPA	SPA	NPA	EPA	1st GEN	2nd GEN	
INDEPENDENT POWUR ADVISOR	\$0	[Greyed out]					[Greyed out]	[Greyed out]	
CERTIFIED POWUR ADVISOR	\$0	[Greyed out]					[Greyed out]	[Greyed out]	
SENIOR POWUR ADVISOR	\$75	PA \$75	CPA \$75	[Greyed out]			[Greyed out]	[Greyed out]	
NATIONAL POWUR ADVISOR	\$250	PA \$250	CPA \$250	SPA \$175	[Greyed out]			[Greyed out]	
EXECUTIVE POWUR ADVISOR	\$550	PA \$550	CPA \$550	SPA \$475	NPA \$300	EPA \$120	[Greyed out]		
VICE PRESIDENTIAL POWUR ADVISOR	\$650	PA \$650	CPA \$650	SPA \$575	NPA \$400	EPA \$100	VPPA \$40	VPPA \$20	
PRESIDENTIAL POWUR ADVISOR	\$750	PA \$750	CPA \$750	SPA \$675	NPA \$500	EPA \$200	VPPA \$100	PPA \$40	PPA \$20

PERSONAL LEAD ACQUISITION BONUS

Personal Lead Acquisition Bonuses are paid when your personally referred Advisors achieve the position of Certified Powur Advisor within 90 days of their start date, by referring 5 homeowners who complete an appointment.

GRID LEAD ACQUISITION BONUS

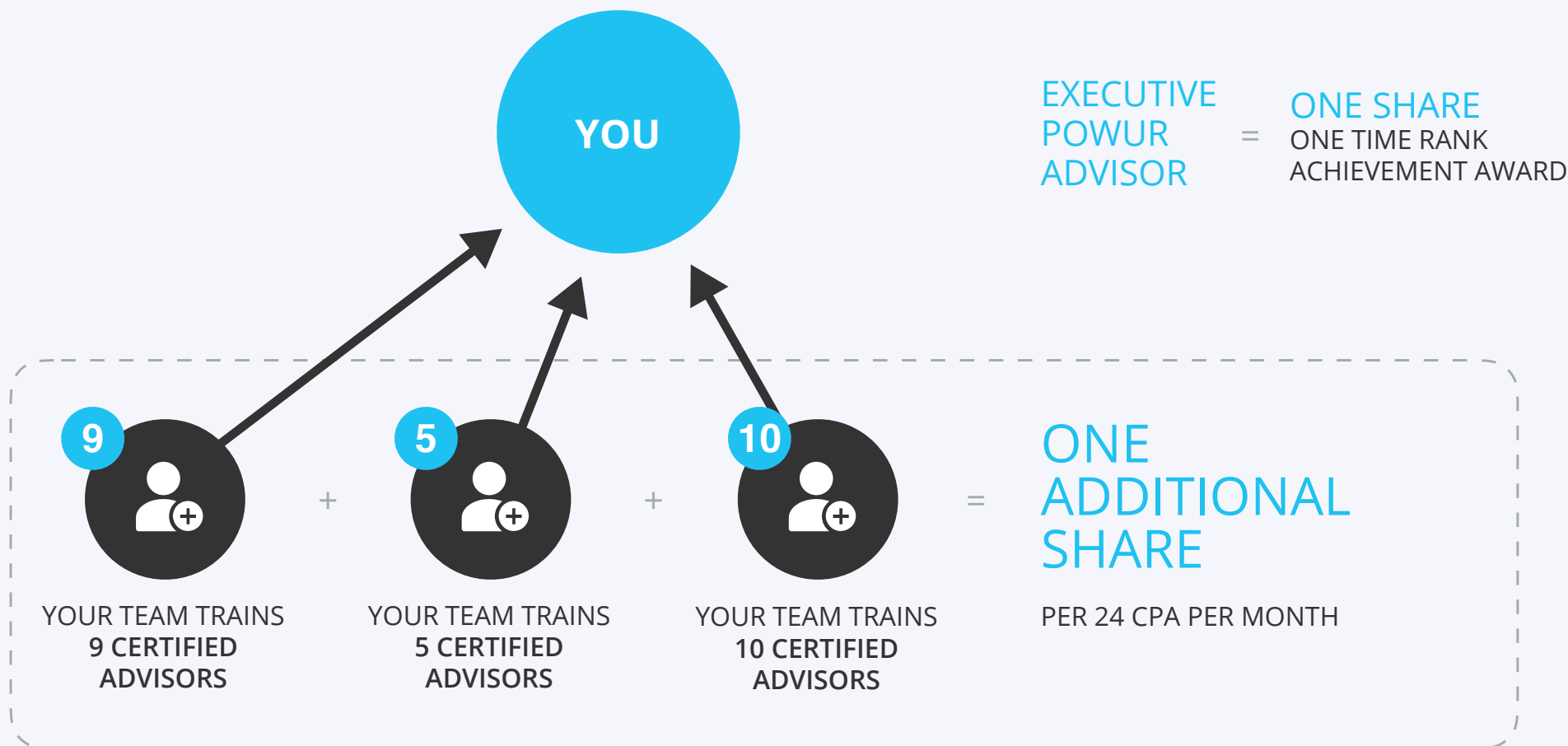
You earn Grid Lead Acquisition Bonuses when newly referred Powur Advisors within your Grid achieve the position of Certified Powur Advisor within 90 days, and are not referred under an Advisor who has reached the same position in the revenue plan you have.

ADVISOR PERFORMANCE BONUS

You earn Advisor Performance Bonuses when Powur Advisors in your grid, who are under an Advisor that has reached the same earned position that you have, reach Certified Powur Advisor within 90 days of their start date.

- I. All bonuses are based on appointments as defined on page 1 of this document. Lead Acquisition Bonuses are paid weekly.
- II. Weekly pay period ends Sunday night at 11:59 pm Pacific Standard Time and are paid on the following Friday.
- III. You are paid by your rank calculated at the end of each weekly pay period.
- IV. The abbreviations stands for each Powur position; Certified Powur Advisor, Senior Advisor, etc.
- V. The Grid Bonus amount next to each position is what you will earn in Lead Acquisition Bonuses when the new qualifying Advisor is under that position. For example, if you are a National Powur Advisor and a CPA (Certified Powur Advisor) earns a Lead Acquisition Bonus with no higher ranked partners between you; you would earn \$100.

Grid Mentor Pool



GRID MENTOR POOL

The Grid Mentor Pool was created to assist highly motivated and dedicated leaders to earn a full-time income with Powur through the diligent mentorship of their teams. This extraordinary bonus rewards leaders for training large numbers of new Advisors to master the basic skills of appointment setting resulting in qualified customers.

Every 24 Certified Powur Advisors you assist in training throughout your team each month results in 1 share in the Grid Mentor Pool.

REMEMBER

Income is only earned when appointments are completed or customers are acquired. Powur reserves the right to retract the payment of any bonus or commission if it is found that the customer used to qualify for a bonus or a certain commission level was not a valid or qualified customer.

- I. Grid Mentor Pool Bonus is paid monthly.
- II. Monthly commission deposited on the 10th of each following month.
- III. Maximum of 50% of Certified Powur Advisors can come from any one line.
- IV. You must be an Executive Powur Advisor to qualify for the Grid Mentor Pool.
- V. Grid Mentor Pool shares are not cumulative, but earned monthly.

Powur Income Illustration Small Team Example

	TOTAL PARTNERS	QUALIFIED APPOINTMENTS	SOLAR INSTALLATIONS	GRID LAB'S	APPOINTMENT BONUS	INSTALL BONUS
1st GEN	10	x52 → 520	20% → 104	-	\$4,436	\$11,812
2nd GEN	-	-	-	-	-	-
3rd GEN	-	-	-	-	-	-
4th GEN	-	-	-	-	-	-
5th GEN	-	-	-	-	-	-
6th GEN	-	-	-	-	-	-
					Passive Income: \$16,247	
					Total Annual Income: \$16,247	
					Monthly Income: \$1,354	

POWUR INCOME ILLUSTRATION EXAMPLES

The purpose of these examples is to give you an idea of the revenue you can earn by participating in different capacities within Powur. No revenue or income is guaranteed. These examples are strictly meant for illustration purposes only and can not be taken as a guarantee of conversion rates, income, or activity.

REMEMBER
 These hypothetical examples are not representative of the income, if any, that a Powur Partner can or will earn through his or her participation in the Powur Rewards Plan. These figures should not be considered as guarantees or projections of your actual earnings or profits. Any representation or guarantee of earnings, whether made by Powur or a Partner, would be misleading. Success with Powur results only from successful sales efforts, which require hard work, diligence, and leadership. Your success will depend upon how effectively you exercise these qualities.

I. 20% conversion rate from appointment to install.
 II. 1 appointment per week per Advisor.
 III. Appointment Bonus and Install Bonus projection amounts based on a 7kW system and blended across tier 1, tier 2, and tier 3. The actual install amounts could be higher or lower based on size of the system and tier.

Powur Income Illustration Medium Team Example

	TOTAL PARTNERS	QUALIFIED APPOINTMENTS	SOLAR INSTALLATIONS	GRID LAB'S	APPOINTMENT BONUS	INSTALL BONUS
1st GEN	10	x52 → 520	20% → 104	-	\$4,436	\$11,812
2nd GEN	100	x52 → 5,200	20% → 1,040	\$7,500	\$22,178	\$109,564
3rd GEN	-	-	-	-	-	-
4th GEN	-	-	-	-	-	-
5th GEN	-	-	-	-	-	-
6th GEN	-	-	-	-	-	-
					Passive Income: \$147,989	
					Total Annual Income: \$155,489	
					Monthly Income: \$12,957	

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Powur Income Illustration Large Team Example

	TOTAL PARTNERS	QUALIFIED APPOINTMENTS	SOLAR INSTALLATIONS	GRID LAB'S	APPOINTMENT BONUSES	INSTALL BONUSES
1st GEN	10	x12 → 120	20% → 24	-	\$1,024	\$2,726
2nd GEN	30	x12 → 360	20% → 72	\$2,250	\$1,535	\$7,585
3rd GEN	90	x12 → 1,080	20% → 216	\$15,750	\$4,606	\$12,550
4th GEN	270	x12 → 3,240	20% → 648	\$81,000	-	\$26,309
5th GEN	810	x12 → 9,720	20% → 1,944	\$81,000	-	\$78,926
6th GEN	2,430	x12 → 29,160	20% → 5,832	\$243,000	-	\$236,779
				Passive Income:	\$372,040	
				Total Annual Income:	\$795,040	
				Monthly Income:	\$66,253	

POWUR INCOME ILLUSTRATION EXAMPLES

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